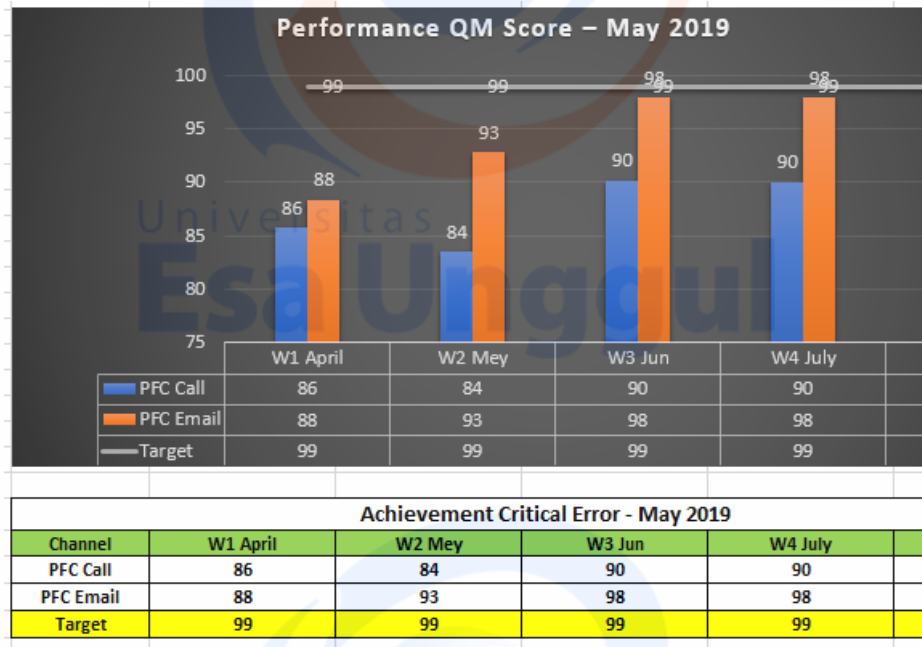
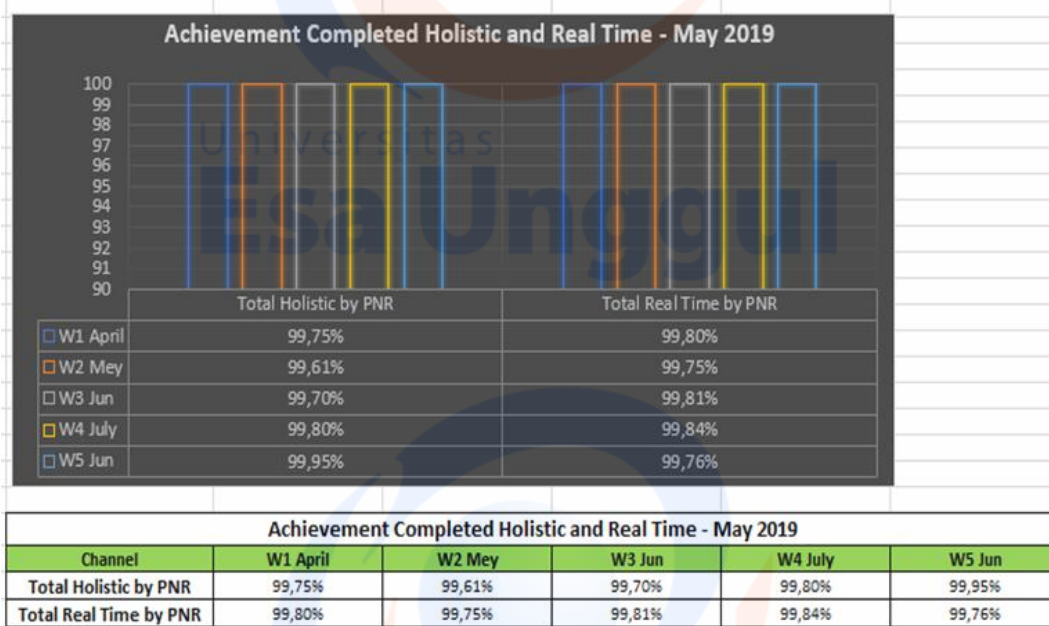


LAMPIRAN



Gambar 1
 Persentase QM score call and email



Gambar 2
 Total achievement sample call and email

Source	Total Call	Total Parameter	Total all Parameter	Total Parameter Achieved	Total Parameter Not Achieved	Total Achievement NCE
Call	104	7	728	677	51	92,99%
Email	565	7	3955	3924	31	99,22%
Call + Email	669		4683	4601	82	98,25%

Gambar 3

Total achievement Holistic and realtime

Anisa Rachmawati	Call	Email	QTY	Avg NCE	Avg CUSTOMER CE	Avg BUSINESS CE	Avg COMPLIANCE CE	Avg CE
Pebriani	3	5	16	100	100	100	100	100
Rina Anggraini	3	5	19	100	100	100	100	100
Sultan Gagah	3	5	5	91,43	100	100	100	100
Elza Dona	3	5	5	100	100	100	100	100
Dwi Astri Prasetya	3	5	11	97,40	100	100	100	100
Rina Permatasari	3	5	11	100	90,91	90,91	100	90,91
Dian Pristiwi	3	5	12	97,62	100	100	100	100
Cynthia Agustine Efendi	3	5	21	96,60	100	100	100	100
Waddle Leontinus	3	5	16	96,43	93,75	93,75	100	87,5
Meilisa Hartianti	3	5	9	100	100	100	100	100
Farid Ahmad Ersaputra	3	5	7	100	85,71	100	100	85,71
Ika Putriana Timuria	3	5	3	95,24	100	100	66,67	66,67
Indah Sari	Call	Email	QTY	Avg NCE	Avg CUSTOMER CE	Avg BUSINESS CE	Avg COMPLIANCE CE	Avg CE
May Citha Listiani	3	5	17	97,48	100	94,12	100	94,12
Clara Intan Permata Sari	3	5	18	100	94,44	100	100	94,44
Anisa Novarida	3	5	22	98,70	100	100	100	100
Zahra Annisa	3	5	17	100	100	94,12	100	94,12
Surya Irawan	3	5	14	100	100	100	100	100
Siti Maulidah	3	5	18	99,21	100	100	100	100
Marlina Sinaga	3	5	24	99,40	100	75	100	75
Nova Muflihah	3	5	9	98,41	88,89	100	100	88,89
Ghina Tridinanti	3	5	32	99,55	100	100	100	100
Dinda Heni Dhernilarosa	3	5	13	100	100	100	100	100
Darussalam	3	5	16	98,21	87,5	100	100	87,5
Tommy Cahyono	3	5	3	95,24	66,67	100	100	66,67
Nur Uswatun Hasanah	Call	Email	QTY	Avg NCE	Avg CUSTOMER CE	Avg BUSINESS CE	Avg COMPLIANCE CE	Avg CE
Muhammad Irza Mauriz	3	5	6	92,86	100	83,33	100	83,33
Amelia Puspita Sari	3	5	22	99,35	95,45	86,36	100	81,82
Kartina Herdini	3	5	19	97,74	100	100	100	100
Mutiara Panjaitan	3	5	13	97,80	84,62	100	100	84,62
Priscilia Indriani	3	5	23	99,38	91,30	100	100	91,30
Melia Dwi Rahmawati	3	5	23	96,89	100	91,30	100	91,30
Eraydda Putri Utami	3	5	15	96,19	80	73,33	100	60
Deni Wahyu Pranoto	3	5	19	97,74	84,21	84,21	100	73,68
Rasyid Hamid	3	5	7	97,96	100	100	100	100
Zainul Azizi	3	5	1	100	100	0	100	0
M Gusdiva Pratama	3	5	-	-	-	-	-	-

Gambar 4

Performance NCE and CE monthly

Melati Permata	Call	Email	QTY	Avg NCE	Avg CUSTOMER CE	Avg BUSINESS CE	Avg COMPLIANCE CE	Avg CE
Anastasia Merri Anggelin	3	5	20	98,57	100	100	100	100
Deby Kholifah Pertiwi	3	5	13	98,90	100	100	100	100
Yulis Hardiana	3	5	25	98,86	96	100	100	96
Rima Revilianti	3	5	14	97,96	100	92,86	100	92,86
Varian Rahakorat	3	5	20	98,57	95	90	100	90
Anggoro Oky Sulisty	3	5	98,64	100	90,48	100	90,48	
Fitria Asmarani	3	5	14	100	100	100	100	100
Dody Hilmawan	3	5	11	97,40	100	81,82	100	81,82
Brenda Maria	3	5	15	98,10	93,33	100	100	93,33
Andini Puspa Septiani	3	5	20	98,57	100	100	100	100
Galang Perdana	3	5	2	92,86	50	50	100	50

Kartika Nurhasanah	Call	Email	QTY	Avg NCE	Avg CUSTOMER CE	Avg BUSINESS CE	Avg COMPLIANCE CE	Avg CE
Bella Safitri	3	5	9	100	77,78	77,78	100	55,56
Sandi Wahyu Setiawan	3	5	14	98,98	85,71	85,71	92,86	78,57
Septi Mulyani	3	5	7	97,96	71,43	100	100	71,43
Ryan Chandra Putra	3	5	9	100	88,89	100	100	88,89
Devi Rahmah	3	5	14	97,96	100	100	100	100
Akbar Tyas Legowo	3	5	14	98,98	100	100	100	100
Indriasari	3	5	17	97,48	88,24	94,12	100	82,35
Erlina Agustina	3	5	19	96,99	100	89,47	100	89,47
Tri Putri Fajri	3	5	17	100	94,12	100	100	94,12
Clara Cynthia Yahya	3	5	17	100	94,12	82,35	100	76,47
Rona Imrona	3	5	11	96,10	90,91	72,73	100	63,64
Rully Amirul Zamal	3	5	2	85,71	50	50	100	50

Gambar 5
Performance NCE and CE monthly



Achievement Critical Error - May 2019					
W1 March	W1 April	W2 Mey	W3 Jun	W4 July	W5 august
86	86	84	90	90	
88	88	93	98	98	
99	99	99	99	99	

Gambar 6
Customer Satisfaction Data monthly



Gambar 7
Employee Gathering (Paintball)



Gambar 8
Employee Gathering (Anyer Beach)



Gambar 9
Employee Gathering (Taman Safari)



Gambar 10
Exchange christmas Gift



Gambar 11

Melakukan kegiatan Outing (Rafting)



Gambar 12

Berbuka Puasa bersama



Gambar 13
Weekly Briefing



Gambar 14
Kegiatan Lomba Dekorasi Ruang Perayaan 17 Agustus



Gambar 15

Jalan-jalan bersama ke Villa Bogor



Gambar 16

Kegiatan Outing Karyawan Lomba Memanah

NIP	NAMA	INCENTIVE PERFORMANCE	BEST AGENT & AWARD	Best Dicipline
2190410	Rina Permatasari	150,000		500,000

NIP	NAMA	Position	INCENTIVE PERFORMANCE	BEST QA PFC AWARD	Best Dicipline QA PFC	TOTAL
2180855	Indah Sari	QA PFC	750,000			Rp750,000
2170224	Kartika Nurhasanah	QA PFC	500,000			Rp500,000
2170344	Anisa Rachmawati	QA PFC	750,000			Rp750,000
2173005	Melati Permata	QA PFC	500,000			Rp500,000
2180897	Ade Irmayanti	QA PFC	750,000			Rp750,000
2181015	Mariya Arifani	QA PFC	750,000			Rp750,000
2181420	Muhammad Abbi Rahmansyah	QA PFC	500,000			Rp500,000
2170121	Freddy G. B Siahaan	QA PFC	750,000			Rp750,000
2170410	Reza Shahab	QA PFC	750,000			Rp750,000
2170740	Simson Hasibuan	QA PFC	750,000	Rp1,500,000		Rp2,250,000
2173001	Desi Purnama	QA PFC	750,000	Rp2,000,000		Rp2,750,000
2173010	Zainal Fathoni	QA PFC			500,000	Rp500,000
2173049	Kevin Julio	QA PFC			250,000	Rp250,000
2181014	Nur Uswatun Hasanah	QA PFC	750,000			Rp750,000

NIP	NAMA	INCENTIVE PERFORMANCE	BEST AGENT & AWARD	Best Dicipline	Best QM Score
2170948	Clara Intan Permatasari	200,000			250,000
2173014	Arizka Azhari	300,000			500,000

**REPORT PAYMENT
TRAVELOKA PJ
INCENTIVE PA & BEST PERFOR
Periode, April 2019**

NIP	NAMA	INCENTIVE PERFORMANCE	BEST AGENT & AWARD
2173017	Pebriani	300,000	1,000,000
2180586	Anisa Novalida	300,000	1,500,000

NIP	NAMA	INCENTIVE PERFORMANCE	BEST AGENT & AWARD	Best Dicipline	Best QM Score	Best No Finding
2173017	Pebriani	300,000	1,000,000			500,000
2170111	Sultan Gagah					250,000

Gambar 17

Daftar Perolehan Reward, Best Agent, Best Performance, Best Dicipline, Best No Finding, Best QM Score



Gambar 18

Foto bersama dengan *Key Informan* (Bpk. Louis Narkis)



Gambar 19

Foto bersama dengan *Informan* (Sdr. Diko Ardiyanto)



Gambar 20

Foto bersama dengan Informan (Sdr. KMS Revi)



Gambar 21

Foto bersama dengan Informan (Sdr. Abbi Rahmansyah)